WHAT IS ISLAMIC BANKING?

CREDIT IS A BASIC HUMAN RIGHT

www.IslamicBankingNetwork.com

- Socially Responsible Ethical Banking
- Asset-Based Financing
- A Commodity, Tangible Asset &/or Service Must Change Hands
- Investments in Specific Activities
- Community Development
ISLAMIC FINANCE IN AMERICA
www.IslamicBankingNetwork.com

THE VISION

- HELP MUSLIMS LIVE IN AMERICA WITHOUT *RIBA*, AND SERVE ALL AMERICANS OF ALL BACKGROUNDS.

- BUILD FINANCIAL INSTITUTIONS THAT BIND THE COMMUNITY TOGETHER BY OFFERING INVESTMENT AND FINANCING SERVICES AS A TOOL OF PUTTING LIFE IN ISLAMIC VALUES, WAYS & MEANS.

ISLAMIC FINANCING, INVESTING & BANKING IN AMERICA
www.IslamicBankingNetwork.com

THE MISSION

BUILD AN ISLAMIC FINANCE, BANKING & INVESTMENTS SYSTEM IN A WORLD RUNNIG AND OPERATING BY *RIBA*
ISLAMIC FINANCING, INVESTING & BANKING IN AMERICA

www.IslamicBankingNetwork.com

STRATEGY

STARTING WITH THE POSSIBLE TO ACHIEVE THE IMPOSSIBLE

DEVELOP AN ISLAMICALLY ACCEPTABLE ALTERNATIVE

RECOGNITIONS

- ARTICLE IN LA TIMES AND REFERENCES IN DETROIT FREE PRESS AND DALLAS MORNING NEWS.
- PARTICIPATE IN HARVARD UNIVERSITY’S ANNUAL SYMPOSIUMS ON ISLAMIC FINANCE SINCE 1998
- FEATURED IN ABC NIGHTLY NEWS AUGUST 18, 1999
- MOST RECOGNIZED NAME IN THE BUSINESS IN THE USA & WORLD.
- ORGANIZED 3 ISNA SEMINARS ON SUBJECT (Houston 98, Boston 99 & Long Beach 200)
FINANCING HISTORY

- 1986 / 1987: MSI and American Finance House
  LARIBA in California, BMI in New Jersey
- 1988 - Albaraka Bancorp in California
- 1996 - Harvard Islamic Finance Program, HIFIP
- 1997 / 1998 United Bank of Kuwait ALMANZIL
- Other Smaller Institutions in Leasing

FINANCING & INVESTING:

- Financing: Homes, Construction, Leases for Cars & Equipment
- Investing: Only Limited to Accredited Investors & Use of a Limited Partnership Format
THE MARKET: Home Financing


- Estimated Demand: 10,000 Households for Mortgages or about $1000 Million

THE MARKET – AUTOS, EQUIPMENT & SMALL BUSINESS

- AUTO LEASES: At Least 10,000 Automobiles per year or Approximately $200 Million

- EQUIPMENT LEASES: At Least 500 Units in the Fields of Medical & Dental Services and Franchise Fast Foods or Approx. $100 Million

- SMALL BUSINESS
ISLAMIC INVESTING IN AMERICA
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INVESTMENTS

- 1986 & 1994 STOCK MARKET INVESTMENTS – AMANA FUNDS BY ISNA/NAIT -
- 1986 – 1987 ACCREDITED INVESTORS AT MSI & AMERICAN FINANCE HOUSE - LARIBA
- 1998 - THE DOW JONES ISLAMIC INDEX
- 1998 - THE INTERNATIONAL INVESTOR

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RIBA FINANCIAL SERVICES IN AMERICA

- Huge Capital Availability.
- Highly Regulated Banking Industry.
- Highly Liquid Market for Loans that Comply with Government Standards.
- Intricate Tax Laws.
1. CAPITAL

- Ability to Own A Depository Institution
- Ability to Securitize The Loans
- Ability to Raise Funds from The Public

2. THE AMERICAN VALUE OF SEPARATION OF STATE & CHURCH
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CHALLENGES

3. DEVELOP SHARI’AA RULES THAT TAKE IN CONSIDERATION THE TAX SYSTEM AND REGULATORY & LEGAL RULES IN THE AMERICAN FINANCIAL AND BANKING SYSTEM

4. THE HUMAN FACTOR

- STEREOTYPING
- SUSPICIONS ABOUT A RELATIVELY NEW RELIGIOUS GROUP IN AMERICA
- UNFORTUNATE INTERNATIONAL EVENTS TIED TO ISLAM & MUSLIMS
- TRUST BY FELLOW MUSLIMS IN THE COMMUNITY
THE CHALLENGES OF OFFERING ISLAMIC FINANCIAL SERVICES IN AMERICA
www.IslamicBankingNetwork.com

RECOMMENDATIONS

USE INTERNATIONAL BANKING TERMINOLOGY

- MURABAHA – COST-PLUS-FINANCING
- MUSHARAKA – JOINT VENTURE
- IJARA – LEASING
- IJARA WA IQTINAA – LEASE-TO-PURCHASE

THE CHALLENGES OF OFFERING ISLAMIC FINANCIAL SERVICES IN AMERICA
www.IslamicBankingNetwork.com

RECOMMENDATIONS

- INTENSIVE FAMILIARIZATION & EDUCATION PROGRAMS TO TEACH THE REGULATORS, THE BANKERS & THE PUBLIC AT LARGE
- PATIENCE, HUMBLENESS & LOW KEY